

# MUSAYIB LUQMAN S H

Product Owner – Oil & Gas

Downstream & Upstream Digital Products | Analytics & BI

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## PROFESSIONAL SUMMARY

Product Owner with **14+ years** delivering global Oil & Gas digital products across upstream & downstream. Specialized in pricing optimization, AI/ML automation, pipeline integrity, and commercial analytics. Delivered multimillion-dollar value through scalable digital platforms, data governance, and operational excellence. Seeking PO roles in UAE/KSA/Qatar.

## KEY OIL & GAS IMPACT

- Delivered **\$4.7M savings** through AI-powered OCR/LLM solution automating downstream operational documents.
- Improved pricing decision cycle by **40%** through integrated competitor analytics and elasticity modeling.
- Achieved **98.9%** data accuracy enabling reliable commercial and downstream pricing insights globally.
- Enhanced pipeline integrity monitoring efficiency by **40%**, generating **\$500K annual value per BU**.
- Delivered **\$1.8M+** cost savings via digital optimization and engineering system enhancements.
- Reduced product delivery cycle time by **50%** and improved throughput by **30%** through agile transformation.

## CORE COMPETENCIES

Digital Product Management | O&G Pricing Optimization | Commercial & Retail Fuels Analytics | Pipeline Integrity Platforms | Upstream/Downstream Digitalization | Product Strategy & Roadmaps | WSJF/MoSCoW Prioritization | AI/ML-Driven Automation | Data Governance & Quality | Stakeholder Management | Requirements Discovery | Enterprise BI | KPI/OKR Measurement | Global Energy Operations

## SKILLS

Product	→Product Ownership, Backlog Management, Agile (SAFe), Sprint Leadership, User Stories
Analytics	→Pricing Analytics, Elasticity Modeling, AI/ML Insights, Forecasting
Platforms	→Azure, ADF, ADO, Databricks, SAP HANA
Business Intelligence	→Power BI, Tableau
Technical	→SQL, Data Platforms, Automation Workflows

## EDUCATION & CERTIFICATIONS

**MS – Software Excellence** | BITS Pilani | 2011–2015  
**SAFe® 6.0 Product Owner/Product Manager** | Scaled Agile Inc. | Oct 2023 - Oct 2025

## AVAILABILITY

Immediate availability | UAE-based | Visa transferable

## PROFESSIONAL EXPERIENCE

### DIGITAL PRODUCT OWNER

ExxonMobil — Bangalore, India | May 2023 – July 2025

Led downstream digital products, pricing platforms, AI automation, and global commercial analytics aligned with ExxonMobil O&G business goals.

- **Owned end-to-end product lifecycle for Global Pricing & Retail Analytics**, enabling faster, more informed downstream pricing decisions across multiple markets.
  - **Delivered ML-driven PVO platform** integrating elasticity + competitor insights → improved decision speed **40%**
  - **Designed multi-market product roadmaps for pricing and retail fuels analytics**; prioritized features using WSJF/MoSCoW to improve feature **throughput and accelerate time-to-market by 25%**.
  - **Delivered Proxima AI-powered LLM OCR solution** for automated extraction of downstream operational documents, **unlocking \$4.7M savings** in compliance, automation, and workforce efficiency.
  - **Led global Data Quality Governance Program** achieving **98.9% accuracy for GIU and 95.73% for pricing data**—improving reliability of commercial and fuels insights.
  - Spearheaded **Agile delivery** improvements, **reducing cycle time by 50% and improving delivery predictability by 30%**.
  - **Mentored 21 global team members**, improving collaboration between data science, engineering, and commercial advisors.
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### BUSINESS INTELLIGENCE ANALYST

ExxonMobil — Bangalore, India | Nov 2021 – May 2023

Supported downstream pricing and commercial BI platforms across EAME regions.

- **Migrated pricing analytics** to SAP HANA + Tableau, reducing manual efforts by **75% across downstream markets**.
  - Built BI models contributing to **15% downstream profitability improvement**, supporting margin optimization.
  - Delivered enhancements to GIU and Pricing BI systems used for commercial strategy, competitor benchmarking, and market insights.
  - Drove agile adoption across analytics teams, improving delivery velocity, governance, and collaboration
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### APPLICATION ANALYST (PRODUCT DELIVERY)

ExxonMobil — Bangalore, India | Jan 2019 – Nov 2021

Delivered digital solutions supporting upstream safety, integrity, and engineering operations.

- **Owned product delivery for Pipeline Integrity Dashboard (PID) across 5 units**, improving monitoring efficiency by **40%** and generating **\$500K annual value per BU**.
  - Delivered enhancements and license optimization **Aspen Engineering Suite and OrcaFlex** engineering systems, achieving **\$1.8M+ cost savings** through optimization and improved performance.
  - Built requirements, user stories, and iterative delivery plans in partnership with engineering SMEs and offshore teams
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### SENIOR PROJECT ENGINEER

Wipro Technologies — Bangalore, India | Aug 2011 – Nov 2018

Supported Shell, BP, NCOC across upstream/downstream digital transformation programs.

- Delivered automation and optimization improvements for **Shell and NCOC**, reducing operational workload and strengthening reliability.
  - Built downstream **reporting interfaces and digital workflows for BP**, improving data accessibility and reporting speed.
  - Developed and supported upstream Well Reservoir Field Management web applications for Shell, improving system reliability and user experience.
  - Recognized with multiple awards for delivery excellence and stakeholder leadership.
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